



Pacific Interstate Insurance Brokers represent the finest Insurance Companies in the business. Our companies include top national markets with broad interests as well as a variety of companies with more specialized product offerings. PIIB routinely checks the companies financial ratings with agencies like AM Best to assure our companies are among the best available.

Company	Process	Sub Codes	Profit Sharing	Requirements
Personal Lines				
ASI	approval by rep	Yes	Yes	\$100,000 within 2 years
Chubb	approval by rep	Yes	Yes	\$100,000 within 2 years
Encompass	approval by rep	Yes	Yes	\$100,000 within 2 years
Foremost	approval by rep	Yes	Yes	\$25,000 within 1 year
Hagerty	approval by rep	Yes	No	none
Hart ord AARP	not appoint ng	n/a	Yes	\$100,000 within 2 years
Kemper	approval by rep	Yes	Yes	\$100,000 within 2 years
Metlife	approval by rep	Yes	Yes	\$100,000 within 2 years
Nat onwide	approval by rep	Yes	Yes	\$75,000 within 1 year
Nat onwide Private Client	approval by rep	Yes	Yes	\$100,000 within 2 years
Pacific Specialty	approval by rep	Yes	Yes	\$100,000 within 2 years
Safeco	approval by rep	Yes	Yes	\$100,000 within 2 years
Travelers	approval by rep	Yes	Yes	2 accounts monthly
UFG	approval by rep	Yes	No	included in commitment below
Commercial Lines				
Allianz	approval by rep	Yes	Yes	\$100,000 within 2 years
AmTrust	approval by rep	Yes	Yes	\$100,000 within 2 years
Chubb	approval by rep	Yes	Yes	\$100,000 within 2 years
C N A	approval by rep	Yes	Yes	\$100,000 within 2 years
Great American-Human Services	approval by rep	Yes	Yes	\$100,000 within 2 years
Guard	approval by rep	Yes	Yes	\$100,000 within 2 years
Hanover	approval by rep	Yes	Yes	\$100,000 within 1 year
Hart ord	approval by rep	Yes	Yes	\$100,000 within 2 years
Liberty Mutual	approval by rep	Yes	Yes	\$100,000 within 1 year
Markel	approval by rep	Yes	Yes	\$100,000 within 1 year
Markel Specialty	approval by rep	Yes	Yes	included in Markel commitment
Metlife	approval by rep	Yes	Yes	\$100,000 within 2 years
Nat onwide	approval by rep	Yes	Yes	add'l \$100,000 within 1 year
Philadelphia	approval by rep	Yes	Yes	\$100,000 within 1 year
Travelers	approval by rep	Yes	Yes	\$100,000 within 2 years
UFG	approval by rep	Yes	No	\$500,000 within 2 years

Company	Process	Sub Codes	Pro. t Sharing	Requirements
Workers Comp				
AmTrust	approval by rep	Yes	Yes	included
CNA	approval by rep	Yes	Yes	included
Employers	approval by rep	Yes	Yes	\$100,000 within 1 year
Guard	approval by rep	Yes	Yes	included
Harž ord	approval by rep	Yes	Yes	included
Markel	approval by rep	Yes	Yes	included
Midwest	approval by rep	Yes	Yes	\$100,000 within 2 years
Liberty Mutual	approval by rep	Yes	Yes	included
Republic Indemnity	approval by rep	Yes	No	\$100,000 within 1 year
Travelers	approval by rep	Yes	Yes	included
Farm				
Liberty Mutual	approval by rep	Yes	Yes	\$50,000 within 2 years
NaYonwide	approval by rep	Yes	Yes	included
Travelers	approval by rep	Yes	Yes	\$50,000 within 2 years
MGA				
All Insurance Underwriters	approval by rep	Yes	No	none
BTIS	approval by rep	Yes	Yes	none
Burns & Wilcox	approval by rep	Yes	Yes	none
Cochrane & Co.	approval by rep	Yes	Yes	none
RIC	approval by rep	Yes	No	none

Volume Commitments – Why are they required?

PIIB introduced volume commitments a few years ago for a few different reasons. Two of the most important advantages of PIIB compared to other alternatives are direct access and low costs. Both of those characteristics are supported by the use of sub codes. The sub codes are an expense to the companies, so in return our affiliates agree to minimal volume requirements to cover those costs. The commitment levels PIIB has in place are very reasonable and substantially lower than the commitment that would have been expected for a direct appointment without PIIB. PIIB assists new affiliates in a company selection process to find the best appointments for your agency.



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www.piib.com

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